

Bradford & Bingley Supplier Accreditation Programme

Supplier Benefits Update



What Accredited Suppliers get

Available now -

- Independent profile validation.
- Un-restricted access to the Profiler analysis software.
- Certificate and use of Accreditation logo.
- Benchmarking anonymously against our other suppliers

Coming Soon -

- Individual 'Business Builder' packs.
- Membership of the 'TiVA Connect' programme.
- Access to our 'Inside Knowledge Portal'.

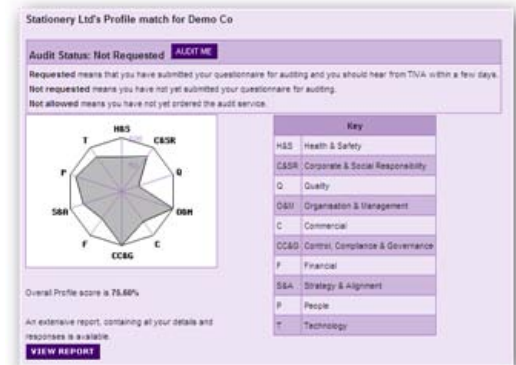
What Accredited Suppliers get

- Independent profile validation.
 - We require that all profile data provided by suppliers with a 'meaningful ongoing relationship' is audited as a matter of policy.
 - TiVA's audit process provides a range of checks to ensure that the data provided by suppliers is complete and accurate.
 - This allows Suppliers to provide reassurance to their us that their profile is 'true and fair'.



What Accredited Suppliers get

- Un-restricted access to the TiVA analysis software.
 - The standard setting for the TiVA analysis software is to provide a 'Radar Graph', section totals and the capability to analyse down to the lowest level on only the section line where the supplier scores best
 - Accredited suppliers are provided with complete access to all analysis and data.
 - This allows Accredited Suppliers to find out, in fine detail, how they compare to our ideal requirements and so understand either what their strengths are and concentrate on those or to find out where there may be weaknesses and work to resolve them.



Stationery Ltd		% Score	Traffic light
Health & Safety	VIEW	85.00	🟡
Corporate & Social Responsibility	VIEW	81.25	🟢
Quality	VIEW	33.00	🔴
Organisation & Management	VIEW	100.00	🟢
Commercial	VIEW	69.70	🟡
Control, Compliance & Governance	VIEW	100.00	🟢
Financial	VIEW	42.42	🟡
Strategy & Alignment	VIEW	70.00	🟢
People	VIEW	90.10	🟢
Technology	VIEW	79.38	🟢
Overall (weighted)		78.60	🟢

What Accredited Suppliers get

- Benchmarking anonymously against other suppliers.
 - Accredited Suppliers can view our entire supplier list with to view their own Profile results compared to others.
 - This allows suppliers to understand their Profile in a wider context

The screenshot shows a table with the following columns: Supplier, Score, Traffic light, and % Questions answered. The table contains 15 rows of data. The 'Traffic light' column uses colored circles to indicate performance levels: green for high scores, yellow for medium, and red for low scores. The 'Supplier' column includes a placeholder '???' and one specific entry 'KamCo'.

Supplier	Score	Traffic light	% Questions answered
???	74.35	Green	100
???	66.78	Yellow	94
???	57.34	Yellow	100
???	55.50	Yellow	97
???	48.93	Red	91
???	26.79	Red	47
???	21.75	Red	32
???	21.10	Red	26
???	14.38	Red	12
???	14.28	Red	18
KamCo	5.00	Red	3
???	0.00	Red	0
???	0.00	Red	0
???	0.00	Red	0
???	0.00	Red	0

What Accredited Suppliers get

- Access to our 'Inside Knowledge Portal'.
 - We run a private web portal where Accredited Suppliers can read news articles, updates on up coming projects, policies, news, contact lists and inside news articles. (April 2007)
 - This extra insight gives Accredited Suppliers the advantage of 'Inside Knowledge' when looking to develop their relationship with us.

What Accredited Suppliers get

- Individual 'Business Builder' packs.
 - Each Accredited supplier is provided with a pack containing background information on our procurement requirements and helpful hints and tips on how to build up their business relationship with us.
 - Packs are updated periodically with extra tools, hints and resource ideas
 - The Business Builder pack helps Accredited Suppliers to develop their position with us to allow them to build up the amount of business they can achieve.



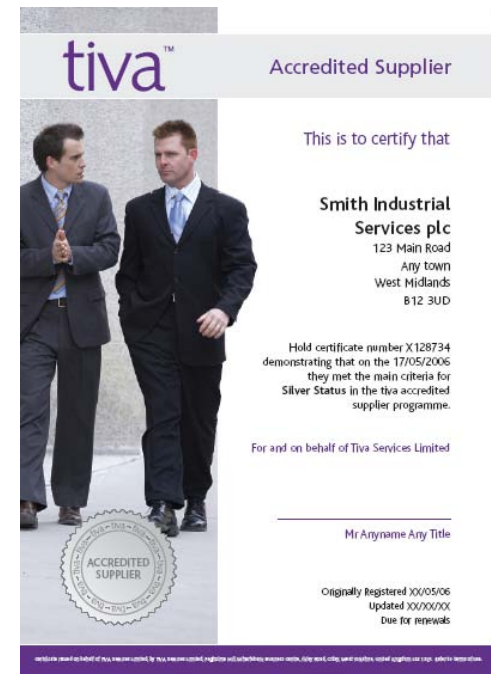
What Accredited Suppliers get

- Membership of the 'TiVA Connect' programme.
 - When TiVA clients are sourcing new suppliers they are provided with the details of selected Accredited suppliers that match that need.
 - Other companies that use this service include: Starbucks, Carnival UK, Wates Construction, Associated Newspapers, Alfred McAlpine
 - This allows Accredited Suppliers to open up new business opportunities.



What Accredited Suppliers get

- Certificate and use of Accreditation logo.
 - Provided that the suppliers audit checks and profile matching score are sufficient then they are awarded an Accreditation certificate.
 - Accredited Suppliers are entitled to display their certificates and use the Accreditation logo in promotional literature.
 - This allows Accredited suppliers to promote themselves both to their client and to others.



Thank You

The Bradford & Bingley Supplier Accreditation
team